



**2007 Hankook Tire
3rd Quarter Result**

2007 - 10 - 30

 **HANKOOK**
driving emotion

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The information in this presentation does not take into account the effects of a possible transaction or transactions involving an actual or potential change of control, which may have significant valuation and other effects.

Contents

- 01** Korea
 - 02** China
 - 03** Hungary
 - 04** Consolidated
- 



01 Korea

01 Korea



- Income statements

[Unit: 100 Mil KRW]

	2006 3Q		2007 2Q		2007 3Q		YoY (%)	QoQ (%)
	Amt.	%	Amt.	%	Amt.	%		
Sales	5,224	100.0	5,592	100.0	5,620	100.0	7.6	0.5
COGS	3,822	73.2	3,720	66.5	3,814	67.9	-0.2	2.5
Gross Profit	1,402	26.8	1,873	33.5	1,805	32.1	28.8	-3.6
SG&A	1,001	19.2	1,091	19.5	1,035	18.4	3.3	-5.2
O.P margin	400	7.7	781	14.0	771	13.7	92.4	-1.4
Non-operating Income/Loss	206	3.9	101	1.8	-173	-3.1	-184.2	-272.5
Ordinary Profit	607	11.6	882	15.8	597	10.6	-1.6	-32.3
EBITDA	849	16.3	1,148	20.5	1,159	20.6	36.4	0.9
Depreciation	449	8.6	367	6.6	388	6.9	-13.6	5.7

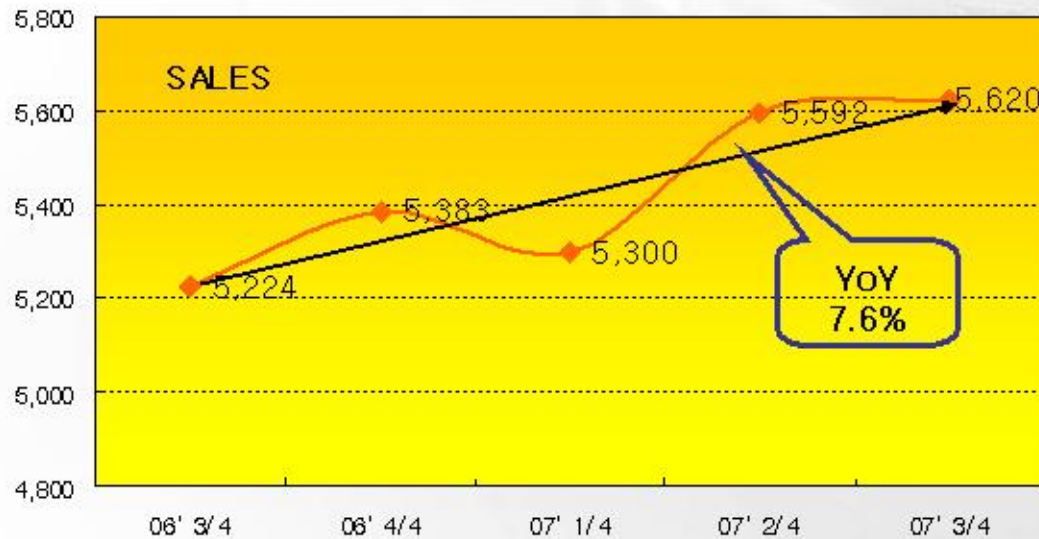
01 Korea



- Sales

[Unit:100 Mil KRW]

	2006 3Q		2007 2Q		2007 3Q		YoY (%)	QoQ (%)
	Amt.	%	Amt.	%	Amt.	%		
SALES	5,224	100.0	5,592	100.0	5,620	100.0	7.6	0.5
Domestic	1,626	31.1	1,745	31.2	1,865	33.2	14.7	6.9
Export	3,598	68.9	3,847	68.8	3,755	66.8	4.4	-2.4
UHPT Sales	720	13.8	753	14.1	822	13.5	14.2	9.2



※Average Exchange Rate

	2006 3Q	2007 3Q
USD	954	928
EUR	1215	1276

01 Korea

- Sales breakdown by Region

[Unit: 100 Mil KRW]

	2006 3Q		2007 2Q		2007 3Q		YoY (%)	QoQ (%)
	Amt.	%	Amt.	%	Amt.	%		
Export	3,598	69%	3,847	69%	3,755	67%	4.3	-2.4
N. America	958	18%	911	16%	896	16%	-6.5	-1.7
Europe	1,233	24%	1,456	26%	1,535	27%	24.5	5.4
Others	980	19%	862	15%	819	15%	-16.5	-5.0
OE Local	427	8%	618	11%	505	9%	18.2	-18.3
Domestic	1,625	31%	1,745	31%	1,865	33%	14.7	6.8
Total	5,224	100%	5,592	100%	5,620	100%	7.6	0.5

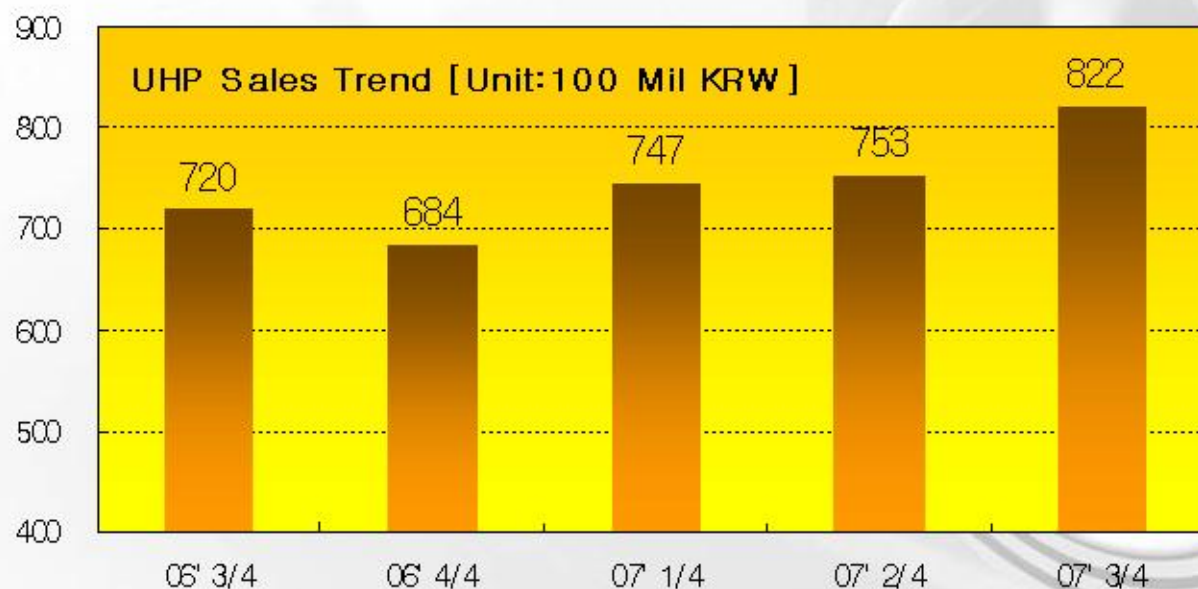
01 Korea



- UHPT Sales Trend

[Unit:100 Mil KRW, 1,000 unit]

	2006 3Q		2007 2Q		2007 3Q		YoY (%)	QoQ (%)
	Amt.	%	Amt.	%	Amt.	%		
Sales	5,224	100.0	5,592	100.0	5,620	100.0	7.6	0.5
UHPT Sales	720	13.8	753	13.5	822	14.6	14.2	9.2
UHPT Sales Vol.	1,271		1,271		1,383		8.8	8.8



- Raw Material Price Trend

[Unit: USD/ton]

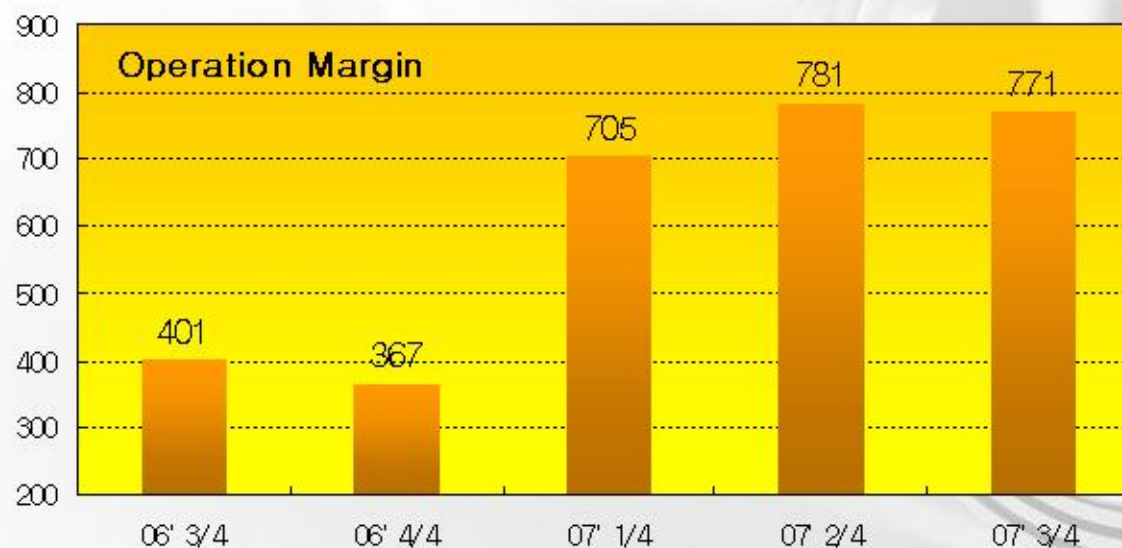
	2006 3Q	2007 2Q	2007 3Q	YoY (%)	QoQ (%)
N/R	2,049	1,849	2,152	5.0	16.4
S/R	1,750	1,830	1,799	2.8	-1.7
C/B	957	878	874	-8.6	-0.4
T/C	4,402	4,412	4,357	-1.0	-1.3
S/C	2,022	1,930	1,871	-7.5	-3.0
기타	1,727	1,720	1,757	1.7	2.1
Total	1,741	1,676	1,749	0.5	4.3



- Operating Margin Trend

[Unit:100 Mil KRW]

	2006 3Q		2007 2Q		2007 3Q		YoY (%)	QoQ (%)
	Amt.	%	Amt.	%	Amt.	%		
Sales	5,224	100.0	5,592	100.0	5,620	100.0	7.6	0.5
O.P margin	400	7.7	781	14.0	771	13.7	92.4	-1.4
EBITDA	849	16.3	1,148	20.5	1,159	20.6	36.4	0.9
Depreciation	449	8.6	367	6.6	388	6.9	-13.6	5.7



- SG&A _ Non operating income - expenses

[Unit:100 Mil KRW]

	2006 3Q (a)	2007 2Q (b)	2007 3Q (c)	차이 (c-a)
SG&A				
Salaries	225	259	247	23
Ocean Freight	179	188	196	17
Sales Damage Expenses	12	22	23	11
Employee Benefits	28	27	33	5
Export Expenses	23	18	18	-5
Depreciation	84	64	77	-7
Advertising Expenses	125	159	105	-20
Others	325	354	335	10
Total	1,001	1,091	1,035	33
Non-Operating				
Equity Method gain/loss	138	-91	-173	-311
Gain/Loss on Foreign Currency Transaction	64	47	51	-13
Gain/Loss on Foreign Exchange	0	-9	-9	-9
Import Royalty	85	99	104	20
Others	-80	45	-146	-66
Total	206	90	-173	-380

• B/S

[Unit:100 Mil KRW]

	2006		2007 3Q	
	금액	%	금액	%
Assets	21,659	100.0	23,707	100.0
Current Assets	5,860	27.1	7,312	30.8
Quick Assets	3,308	15.3	5,095	21.5
Inventories	2,552	11.8	2,217	9.4
Non-current Asset	15,799	72.9	16,395	69.2
Investment Assets	4,077	18.8	4,714	19.9
Property&Equipment	11,555	53.3	11,507	48.5
Intangible Assets	73	0.3	62	0.3
Liabilities	6,431	29.7	6,870	29.0
Current Liabilities	4,968	22.9	5,101	21.5
Non-current Liabilities	1,462	6.8	1,769	7.5
Capital	15,228	70.3	16,837	71.0
Net Debt	2,060		949	
Net Debt ratio		13.5%		5.6%
Debt Ratio		42.2%		40.8%
Net worth to Assets		70.3%		71.0%



02 China

- Income Statements

[unit: '000 RMB]

	2006 3Q		2007 2Q		2007 3Q		YoY (%)	QoQ (%)
	Amt.	%	Amt.	%	Amt.	%		
Sales	1,618,900	100.0	1,784,127	100.0	1,825,801	100.0	12.8	2.3
COGS	1,284,750	79.4	1,419,917	79.6	1,456,940	79.8	13.4	2.6
Gross Profit	334,150	20.6	364,210	20.4	368,861	20.2	10.4	1.3
SG&A	244,723	15.1	307,843	17.3	305,048	16.7	24.7	-0.9
O.P margin	89,427	5.5	56,367	3.2	63,813	3.5	-28.6	13.2
Non-operating Income/Loss	-27,528	-1.7	-16,370	-0.9	-26,569	-1.5	-	-
Ordinary Profit	61,899	3.8	39,996	2.2	37,244	2.0	-39.8	-6.9
EBITDA	176,724	10.9	160,037	9.0	175,976	9.6	-0.4	10.0
Depreciation	87,297	5.4	103,670	5.8	112,163	6.1	28.5	8.2

- SG&A _ Non operating income - expenses

[unit: '000 RMB]

	2006 3Q (a)	2007 3Q (b)	(b-a)
SG&A			
Salaries	17,393	23,375	5,982
Sales Promotion	-	18,632	18,632
Royalty Expense	57,318	69,387	12,069
Export Commission	26,642	29,707	3,065
Depreciation	8,558	11,622	3,064
Domestic Transportation Cost	25,626	31,270	5,644
Sales Damage Expenses	10,128	12,719	2,592
Consulting	13,544	13,302	-242
Advertising Expenses	17,508	26,172	8,663
Insurance	3,122	1,834	-1,288
Others	64,885	67,030	2,146
Total	244,723	305,049	60,326
Non-Operating Gain & Loss			
Non-operating income	73,855	83,867	10,012
Foreign currency translation gain/loss	44,917	64,910	19,993
Others	28,938	18,957	-9,981
Non-operating expenses	101,383	110,436	9,052
Interest expense	61,628	69,254	7,626
others	39,755	41,181	1,426



03 Hungary

03 Hungary

※ Hungary GAAP



- Income Statements

[Unit: '000 HUF]

	2007 3Q	
	Amt.	%
Sales	1,318,765	100.0
COGS	2,881,852	218.5
Gross Profit	-1,563,088	-118.5
SG&A	510,572	38.7
O.P margin	-2,073,660	-157.2
Non-operating Income/Loss	-366,568	-27.8
Ordinary Profit	-2,440,228	-185.0



04 Consolidated

04 Consolidated



- Income Statements

[Unit: 100 Mil. KRW]

	2006 3Q		2007 2Q		2007 3Q		YoY (%)	QoQ (%)
	Amt.	%	Amt.	%	Amt.	%		
Sales	8,506	100.0	8,720	100.0	9,193	100.0	8.1	5.4
COGS	6,097	71.7	6,052	69.4	6,707	73.0	10.0	10.8
Gross Profit	2,409	28.3	2,668	30.6	2,486	27.0	3.2	-6.8
SG&A	1,655	19.5	1,858	21.3	1,709	18.6	3.3	-8.0
O.P margin	754	8.9	810	9.3	778	8.5	3.2	-4.0
Non-operating Income/Loss	-99	-1.2	109	1.3	-183	-2.0	84.8	-267.9
Ordinary Profit	655	7.7	919	10.5	595	6.5	-9.2	-35.3

04 Consolidated

- B/S

[Unit:100 Mil KRW]

	2006		2007 3Q	
	금액	%	금액	%
Assets	35,683	100.0	39,247	100.0
Current Assets	14,689	41.2	15,566	39.7
Quick Assets	8,663	24.3	9,639	24.6
Inventories	6,026	16.9	5,927	15.1
Non-current Asset	20,994	58.8	23,681	60.3
Investment Assets	390	1.1	316	0.8
Property&Equipment	19,762	55.4	22,541	57.4
Intangible Assets	218	0.6	194	0.5
Liabilities	20,021	56.1	22,133	56.4
Current Liabilities	15,188	42.6	14,932	38.0
Non-current Liabilities	4,833	13.5	7,201	18.3
Capital	15,662	43.9	17,113	43.6
Debt Ratio		127.8%		129.3%
Net worth to Assets		43.9%		43.6%



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